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19		
20	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA	
21		ICISCO DIVISION
	DOMINIC COBARRUVIAZ, ARLIN	Case No. 3:15-cv-00697-EMC
22	GOLDEN, JOHN REILLY, CHRISTO-	
23	PHER RUSSELL, SUSAN BANNON,	DECLARATION OF ROBERT S. ARNS IN SUPPORT OF PLAINTIFF'S
24	BATYA WEBER, AND DEREK WILLIAMS, Individually, and On Behalf	ADMINISTRATIVE MOTION FOR
	of All Other Similarly Situated Employees,	LEAVE TO FILE SURREPLY
25	Plaintiffs,	Date: August 20, 2015
26	v. MAPLEBEAR, INC., dba INSTACART;	Time: 1:30 p.m.
27	AND DOES 1 through 100, inclusive,	Judge: Hon. Edward M. Chen Ctrm: 5
28	Defendants.	Cum: 5
	I	

I, Robert S. Arns, declare:

- 1. I am a partner with The Arns Law Firm, one of the firms serving as Plaintiffs' counsel herein. I make these statements based on personal knowledge and would so testify if called as a witness at trial.
- 2. I am a member in good standing of the bar of the State of California, as well as the U.S. District Courts in California.
- 3. This Declaration is submitted in support of Plaintiffs' Administrative Motion For Leave To File Surreply.
- 4. Attached hereto as Exhibit 1 is a true and correct copy of the Declaration of Shannon Liss-Riordan. Ms. Liss-Riordan is one of the attorneys representing Donna Busick in the class arbitration pending against Instacart in Boston, MA. Ms. Liss-Riordan submits this declaration to clarify the sequence of events that led to the *Busick* arbitration.
- 5. On the afternoon of August 12, 2015, I communicated to counsel for Defendant, Ben Berkowitz, Rachel Meny, and Ryan Wong, by way of e-mail, that Plaintiffs would be seeking permission from the Court to file a surreply in connection with the pending Motion to Compel Arbitration. I explained the grounds therefore as well. At 2:00pm on August 13, 2015, I met and conferred via telephonic conference with Mr. Berkowitz and Mr. Wong about whether they would stipulate to this filing. Mr. Berkowitz stated that Instacart would likely object to Plaintiffs' request for leave to file a surreply. Later in the evening, on August 13, 2015, I provided a copy of Plaintiffs' Surreply (Exhibit A to Plaintiffs' Administrative Motion For Leave to File Surreply). Mr. Berkowitz stated he will review the document and inform me within 24 hours whether Instacart will object to the filing of this motion.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 13th day of August, 2015, at San Francisco, California.

Exhibit 1

Robert S. Arns, State Bar No. 65071, rsa@arnslaw.com Jonathan E. Davis, State Bar No. 191346, jed@arnslaw.com 2 Kevin M. Osborne, State Bar No. 261367, kmo@arnslaw.com Robert C. Foss, State Bar No. 275489, rcf@arnslaw.com 3 Julie C. Erickson, State Bar No. 293111, ice@arnslaw.com THE ARNS LAW FIRM A Professional Corporation 515 Folsom Street, 3rd Floor San Francisco, California 94105 Phone: (415) 495-7800 Fax: (415) 495-7888 7 8 Jahan C. Sagafi, State Bar No. 224887, jsagafi@outtengolden.com **OUTTEN & GOLDEN LLP** One Embarcadero Center, 38th Floor San Francisco, CA 94111 10 Telephone: (415) 638-8800 11 Facsimile: (415) 638-8810 Michael J. Scimone (pro hac vice), mscimone@outtengolden.com 12 3 Park Avenue, 29th Floor New York, New York 10016 13 Telephone: (212) 245-1000 14 Facsimile: (646) 509-2060 15 Attorneys for Plaintiffs 16 UNITED STATES DISTRICT COURT 17 NORTHERN DISTRICT OF CALIFORNIA 18 DOMINIC COBARRUVIAZ, ARLIN GOLDEN, Case No. C15-0697 EMC JOHN REILLY, CHRISTOPHER RUSSELL, SUSAN BANNON, BATYA WEBER, AND DECLARATION OF SHANNON LISS-20 DEREK WILLIAMS, Individually and On Behalf RIORDAN IN SUPPORT OF of All Others Similarly Situated Employees, PLAINTIFFS' OPPOSITION TO 21 **DEFENDANT'S MOTION TO** Plaintiffs, COMPEL INDIVIDUAL 22 ARBITRATION, STAY INDIVIDUAL 23 CLAIMS, AND DISMISS VS. CLASS/REPRESENTATIVE CLAIMS 24 MAPLEBEAR, INC. dba INSTACART; AND DOES 1 through 100, inclusive; JUDGE: Hon. Edward M. Chen 25 DATE: August 20, 2015 Defendants. 26 TIME: 1:30pm 27 DECLARATION OF SHANNON LISS-RIORDAN IN SUPPORT OF PLAINTIFFS' OPPOSITION TO DEFENDANT'S MOTION TO COMPEL INDIVIDUAL ARBITRATION, STAY INDIVIDUAL CLAIMS, AND

DISMISS CLASS/REPRESENTATIVE CLAIMS

- I, Shannon Liss-Riordan, Esq. hereby state and declare:
- I am a partner with the law firm of Lichten & Liss-Riordan, P.C. in Boston,
 Massachusetts. I have personal knowledge of the facts stated in this declaration, and if called upon to testify, could and would competently testify thereto.
- 2. On June 30, 2015, I filed a class arbitration complaint against Maplebear, Inc. d/b/a Instacart with JAMS on behalf of Donna Busick, individually and on behalf of other Instacart shoppers and drivers who have worked in Massachusetts, challenging the company's misclassification of them as independent contractors.
- 3. Before filing the complaint, I reviewed and evaluated Instacart's arbitration agreement, which Ms. Busick had signed.
- 4. I believed that Instacart's arbitration agreement contained a number of unconscionable features, which could subject it to not being enforced in court. Those features are spelled out in Plaintiffs' Opposition to Defendant's Motion to Compel Arbitration in this case, *Cobarruviaz et al v. Maplebear, Inc. dba Instacart*, Case No. C15-0697 EMC (N.D. Cal.) (Dkt. 52), and I agree with the points raised therein.
- 5. I nevertheless chose to file the *Busick* complaint in arbitration, as the arbitration agreement does not contain a class action waiver.
- 6. In making this decision, I took the chance on behalf of Ms. Busick and the putative class that Instacart would waive the unconscionable terms of the agreement, for example, that the workers would not be required to split the cost of arbitration.
- 7. After filing the arbitration demand, I learned that Instacart would not require Ms. Busick to advance half of the costs of arbitration or arbitrate the case in San Francisco.
- 8. Of course, as this Court has noted, a party cannot cure an unconscionable contract by agreeing not to enforce an unconscionable term at a later date (after a complaint has been filed). See Mohamed v. Uber Technologies, Inc., C.A. No. 14-5200 (N.D. Cal.) (Dkt. 70), at 31-32 ("This after-the-fact concession cannot render the delegation clause conscionable. As the Supreme Court in Armendariz explained, whether a party is now willing to excise an unconscionable clause in a contract "does not

change the fact that the arbitration agreement as written is unconscionable and contrary to public policy."), citing *Armendariz*, 24 Cal. 4th 83, 125 (2000) (internal quotation marks and citation omitted), and *Sonic-Calabasas*, 57 Cal. 4th 1109, 1134 (2013) (explaining that under California law, unconscionability is measured by "whether a contract provision was unconscionable at the time it was made").

9. Thus, my firm's having filed this arbitration complaint does not demonstrate that Instacart's arbitration clause is not unconscionable. I simply made a calculated choice on behalf of my client and the putative class to attempt to proceed in arbitration notwithstanding the unconscionable terms.

I declare under the penalty of perjury under the laws of the United States of America that the foregoing is true and correct, and that if called upon to testify, I could verify the accuracy of the same. This document was executed on August 12, 2015 in Boston,

Massachusetts.

SHANNON LISS-RIORDAN LICHTEN & LISS-RIORDAN, P.C. 729 Boylston Street, Suite 2000 Boston, MA 02116

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